Deltek Maconomy 2.1 - What’s New

Advance More

Always Evolving
Your professional services organization won’t stand still as customers, opportunities and competitors continuously evolve. The management systems you rely on to run your firm must also evolve to make your business more efficient, more profitable and even more adaptable as the world around you changes.

Moving Forward
Deltek has responded with Deltek Maconomy 2.1, the latest Deltek Maconomy release. With new capabilities spanning front-office project delivery to back-office financial control and IT administration, Deltek Maconomy 2.1 helps your entire organization work more easily and efficiently.

Find out how Deltek Maconomy 2.1 brings even better information to decision-makers and even more efficiency to managers in a system that’s now easier to adapt and maintain.

An Enriched Experience
Deltek Maconomy 2.1 extends the unmatched ease-of-use and user-empowerment found in the Workspace Client user experience first introduced in Deltek Maconomy 2.0. By joining information into a single view, the Workspace Client is a dramatic new user experience that brings together information that was formerly spread across numerous tabs and menus. By continually adjusting to the user’s role and the task within the workflow, the Workspace Client helps ensure everyone has exactly the information they need.

Deltek Maconomy 2.1 takes the Workspace Client even further, bringing more capabilities to your organization. By relying on the Workspace Client, Deltek Maconomy 2.1 now publishes comprehensive dashboards, embeds reports and content from other applications, and guides workflow across the firm. Learn how Deltek Maconomy 2.1 uses the Workspace Client to bring better information to everyone, makes your entire firm more efficient and adapts easily whenever change is needed.

Information for Everyone
Smarter decisions lead to higher profits and happier customers, so Deltek Maconomy 2.1 focuses on making meaningful information more easily available to everyone across the organization.
Dashboard Components

Two new role-specific dashboards—Company Performance and Customer Performance—provide at-a-glance status of customers, projects and financial results. Deltek Maconomy 2.1 also provides nearly 30 new dashboard components—so you can tailor dashboards to nearly any role or need. Offered in easy-to-read stacked bar formats and detailed tabular views, these new dashboard building blocks accelerate creation of the unique performance views your firm may need:

<table>
<thead>
<tr>
<th>Top 10 Customer</th>
<th>Top 10 Job</th>
<th>Company (by dimension)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. AR Aging</td>
<td>1. AR Aging</td>
<td>1. AR Aging</td>
</tr>
<tr>
<td>2. Cash Receipts by Quarter</td>
<td>2. Cash Receipts by Quarter</td>
<td>2. Gross Margin</td>
</tr>
<tr>
<td>5. WIP Aging</td>
<td>5. WIP Aging</td>
<td></td>
</tr>
</tbody>
</table>

All provided in stacked bar or table - 28 total

Embedded Reports

Instead of accessing reports through a separate isolated menu, Deltek Maconomy 2.1 embeds over 50 reports directly into the Workspace Client. These easily-available reports are also easily understood, since they are directly connected with other data within the workspace. This ease and efficiency encourages users to consistently review current reports, keeping everyone at all levels of informed and up-to-date.

New Reports & Universes

Along with more accessible reports, new Deltek Maconomy 2.1 reports bring more information to more people, and eliminate the need to develop similar reports “from scratch.” New Deltek Maconomy 2.1 reports span financials, projects and project budgeting, time and banking:

- Subscriptions
- Balance Sheet Ratio
- Sales Pipeline by Contact Company
- Job Budget to Actuals YTD
- Job Budget to Actuals by Task
- Job Status by Task and Employee
- Job Status by Task & Employee Category
- Employee Time Overview
- Time Sheet Overview
- Unsubmitted Time
- Check Register

Reports are embedded directly in Deltek Maconomy 2.1 workspaces.
In addition to these new reports, Deltek Maconomy 2.1 also brings new analytics universes. Through Deltek Maconomy Business Performance Management, users can ask and answer nearly any question from data newly organized just for deep and rapid analysis. New analytics universes include:

- Bank (2.01)
- Timesheet (2.01)
- Sales Order (2.1)
- Subscription (2.1)
- System (2.1)

**Workspace Analyzer**

The Analyzer found in earlier Deltek Maconomy versions brought users an easy way to structure and save queries necessary to answer unique yet highly repeatable questions. Deltek Maconomy 2.1 offers the Workspace Analyzer within the Workspace Client. Users can now structure, run and save Analyzer queries while enjoying the ease-of-use, efficiency and power of the Workspace Client.

**New Tools & Streamlined Workflow**

For the widest visibility and tightest control, you want everyone at all levels engaged with your management system and using it consistently. Count on new Deltek Maconomy 2.1 capabilities to attract more users, and rely on its streamlined workflow to bring your organization more discipline—yet with even greater efficiency.

**Timesheet Improvements.**

Since time capture is essential for evaluating WIP, tracking project budgets, and often for billing, Deltek Maconomy 2.1 brings numerous control and efficiency modifications for recording time. Proxy time entry means a properly authorized delegate can input time on behalf of someone else, which is ideal for promptly capturing hours even when a resource is unable to directly input time.

**Minimum hours per week** require inputted hours to meet a predefined standard (such as 40 hours per week) and use color-coded alerts to prompt the user whenever hours are missing. The user can then input the required time to a particular day/project/task, and submit the timesheet, providing an integrated control structure that prevents an otherwise-cumbersome process of submission, rejection, edit, and resubmission.

![Time Information](image)

*The user is alerted whenever submitted time doesn’t meet the minimum required hours.*

**Approval Workflows**

You may want approval on various types of workflows, such as expenses that exceed a certain amount, invoice discounts for certain service lines, or timesheets with more or less hours than a specified threshold. But while you want control across the organization, that discipline shouldn’t require complex configuration. Deltek Maconomy 2.1 brings exceptional control yet easy configuration with a new approval hierarchy to guide workflow across the organization. Apply approval workflows to:

- Timesheets
- Expenses
- Purchase Orders
- Vendor Invoices
- Project Budgets
Determine the approval criteria using Deltek Maconomy dimensions, values (like amount), or other key criteria. Select who should make the approval by name or role, and specify substitute approvers, if needed. More sophisticated approval workflows can add other conditions using operators like “and,” “or,” “between,” etc. Imagine the ability to quickly build a situation-specific workflow any time you need to, and relying on Deltek Maconomy 2.1 to automatically trigger the workflow any time that situation occurs. For your users, it’s freedom within structure, and for your firm, discipline without hassles.

Invoicing Workspace

Invoicing brings the cash you need to pay everyone and grow the business. But gathering data can be a lengthy process that involves numerous resources. Invoicing inefficiency drives up your administrative costs and inaccurate invoices irritate your customers. By joining client, project, and resource information together into a single view the new Deltek Maconomy 2.1 Invoicing Workspace brings efficiency and accuracy. Everyone, from financial administrators to senior leaders, now has shared access to project progress, billing rates, job terms and even the customer’s invoice preferences. Automated alerts inform invoice preparers when the project progress has reached an invoicing milestone. (No more unnecessary meetings just to figure it all out!)

By providing easy access to budgets, past projects, and the current work and future work, Deltek Maconomy 2.1’s new Invoicing Workspace guides subjective decisions, such as how much to discount, how many hours to invoice now, or whether to invoice later or not at all. Invoice preparers can use “what-if” scenarios to see how invoicing decisions may impact key success factors like Budgeted Realization or expected Profit Margin. Shared communication among everyone involved clarifies instructions and invoicing decisions, while associated client profiles ensure invoices are produced precisely to client preferences.

Express Purchase Orders

Wouldn’t you like visibility and control over small, routine purchases? Deltek Maconomy 2.1’s new Express Purchase Order workspace streamlines simple, frequent purchases for items like taxis, couriers or travel tickets into a straightforward requisition process. Users gain a consistent, engaging workflow, while your firm gains the visibility you want and the control you need.

The workspace layout and purchase workflow adapts to the requisition type, requesting only essential information in the minimum number of steps. Users find even more efficiency in “wizards” that populate key data, and in predefined data like addresses.
The streamlined workflow automatically sends an e-mail to the vendor, and the purchase order can be created directly from the requisition itself. Users can cancel the purchase if necessary, or automatically create an accrual.

Easier to Deploy, Simpler to Own
A Deltek Maconomy 2.1 upgrade positions your organization to adjust to a changing environment, yet gain a competitive advantage through reduced administrative expenses. Deltek Maconomy 2.1 is now more adaptable than ever for whenever change is needed, and offers numerous advantages that streamline IT administration and reduce cost of ownership.

Easier Configuration
Deltek Maconomy has always stood apart by its ability to adapt to unique needs or new business requirements, yet the initial release of the Workspace Client didn’t offer the full set of configuration tools. Deltek Maconomy 2.1 now brings the Deltek Maconomy Extender to the Workspace Client, a complete configuration toolkit that brings even more ways to configure the already-adaptable new user experience—without risky source code modification. Unlike earlier configuration tools based on a proprietary language, the Deltek Maconomy Extender is based on well-known and widely-used Java.

The Deltek Maconomy Extender allows you to make nearly any kind of modification to adjust your user experience, from modifying the workflow to adding your own corporate branding. The wide-scope of configuration capabilities range from basic extensions that can be made by nearly anyone to more advanced configurations that are performed by technical experts, which can be your own in-house team, or you can rely on Deltek.

- **Simple**—Typically, these are layout changes to the user experience, often made by a super-user. Example: You might want to add or remove fields from a workspace.

- **Intermediate**—These modifications include some “light programming,” but can be done by development-savvy super-users. Example: You might want to add traffic lighting, or create an alert.

- **Advanced**—These changes introduce new business logic, and require deep Java knowledge and expertise. Example: You might want to add an entire new set of capabilities, or integrate with another system.

Password Reset
Passwords are crucial, yet a user forgetting his or her password typically triggers a cumbersome chain of communication for the IT administrator tasked to reset it. Deltek Maconomy 2.1 avoids this inefficiency by bringing self-service for password resets. Now, a user forgetting a password can simply click to trigger an efficient, yet highly secure, reset process. The user receives a secure token in the e-mail associated with his/her user profile. Upon receipt, the user has 2 minutes to input the secure token, after which he/she can reset the password.

Predefined wizards accelerate various types of quick purchases.
Tighter Integration
Having exceptional tools to run your professional services organization is great, but it’s even better if your users can easily work among them. Deltek Maconomy 2.1 brings even tighter integration among various applications in the Deltek portfolio of management tools—like Deltek People Planner and Deltek Kona Business. The advanced Deltek Maconomy Workspace Client makes integration more seamless by placing the user experience of other applications directly within various workspaces. For example, any space from Deltek Kona Business, Deltek’s collaboration platform, can now be directly accessed through a Deltek Maconomy 2.1 workspace. Imagine the power of having all of the unstructured conversations, to-do’s and documents combined in one place with client, financial and project data.

Unicode
Whenever your business extends across borders, you want the flexibility to capture and store data in the local language, yet not every system is enabled for languages with complex, “multi-byte” character sets like those found in Chinese, Arabic or Cyrillic among others. To help you extend globally, Deltek Maconomy 2.1 is now enabled for Unicode, which allows the user experience to display multi-byte character sets, and for an appropriately enabled database to store multi-byte data.

Upgrade | Advance
Deltek Maconomy 2.1 brings more knowledge to everyone. New capabilities attract and engage users at all levels, while industry-standard configuration means you can self-service modifications whenever change is needed. Why not bring more to your organization? Advance to Deltek Maconomy 2.1 today.