Deltek Costpoint

Become a modern contractor by digitally transforming your business with Deltek Costpoint
Meeting Your Needs Today, and for the Future

Costpoint Offers Your Business a New, More Secure Tomorrow

Built on 30+ years of technology advancements, user acceptance, and industry knowledge, Deltek’s modern and intuitive ERP software delivers the business agility, transparency and control you need to run your organization.

Accelerate your digital transformation, improve business value and ensure exceptional project delivery with Deltek Costpoint, best in class ERP powered by Amazon Web Services™.

With Costpoint as your digital ERP, you will have a solution that is:

- Easy to use and widely adopted
- Delivered by a trusted partner
- Built on a robust infrastructure with Amazon Web Services™
- Deep in functionality to meet business requirements with little or no customization
- Proven in scalability and performance
- An integrated platform linking people processes and information
- Able to manage simple or sophisticated projects while keeping you compliant
- Secure with 24/7 monitoring and support

Deltek Costpoint
Digital transformation is a reality to remain competitive, and better enable your people to deliver exceptional projects. Deltek Costpoint allows successful Government Contractors to:

- Respond to and manage change, both internally and externally
- Minimize risk and manage compliance needs
- Transfer your infrastructure to the cloud with ease, for agility and accessibility
- Adapt for evolving markets and technological advancements

In response to changing government regulations, contractors need to respond and adapt at an accelerated pace. Digital transformation is not a buzzword, but a reality in order to remain competitive, better enable employees to deliver exceptional results, and prepare for future challenges.

Technology offers a robust foundation to competitive, successful firms. An adaptive, easy-to-use ERP system provides control of processes and enables optimal performance via a unified and flexible platform.
Spanning the Entire Project Lifecycle

Scalable, flexible and secure platform that’s available in the Cloud

**Project Accounting**: Integrated project accounting, financial reporting and compliance

**Human Capital Management**: Acquire, develop, retain and optimize your key human capital

**Project Management**: Monitor, analyze and plan for all aspects of service or product delivery

**Business Intelligence**: Turn data into information to drive decisions and compete

**Manufacturing**: Control quality with complete traceability

**Platform**: Scalable, flexible and secure platform for the modern world
The CFO is the strategic financial leader of the company. They must be assured that a firm’s ERP system can accurately account for projects in order to meet financial goals now and in the future.

Costpoint does all the cost accounting for you with its unique financial architecture designed specifically for project-based businesses, its built in controls to prevent overbilling and its rich audit trails that have satisfied the most rigorous audits for over three decades.

You can easily model indirect rates to determine which structure gives you the most competitive edge. Plus, all of your costs from labor to materials to subcontractors, are integrated in one solution that can be deployed the world over.

Costpoint provides the modern CFO with:

- Unmatched financial controls and lower risk
- Proven tested compliance for SOX, CAS, ASC 606, FASB, GAAP, DCAA, DCMA
- Multiple companies, currencies and languages
- Superior invoicing with support for iRAPT and ACRN

Unmatched solution depth and breadth has earned Costpoint the respect and trust of the government contracting community for over 30 years.
Comprehensive Human Capital Management

As competition for winning new awards intensifies, project-based businesses must align their workforce strategy with their business objectives more than ever before. For organizations to successfully accomplish this, they must craft a comprehensive human capital management strategy that focuses not only on attracting skilled employees, but also investing in their future.

Modern contractors are making the connection between financial performance and human capital management. From planning resource needs and capacity, to investing more in their brands, to having better information about their entire workforce, these firms are becoming the most desirable places to work.

Best of breed approaches to human capital management are not designed to help you make the digital transformation. Managing things like integrations and security models from multiple vendors drives the cost of owning a standalone human capital management solution much higher than a fully integrated solution from one vendor.

Today is measurably different from business environments past. You can’t compete unless you win the war for talent. Let Deltek’s modern ERP help optimize your workforce with our expertise and focus on:

- Talent Management
- HR & Benefits
- Self Service
- Workforce Management
- Payroll
- Attendance Labor & Leave
Insightful Project Management

Project managers demand the best information available to manage everything from scope to timecards. In order to set up projects for success from the onset, they also require better planning and human capital management solutions. The modern project manager must answer questions quickly and accurately to earn the trust of the customer and lead the project team. Without the right information at the right time, the project could overrun, erode profits and disrupt delivery.

Seeing project performance in real time with Costpoint helps project managers provide more accurate estimate to complete (ETC) forecasts, control costs and keep the project on schedule.

With Costpoint project managers have access to:

- Real time views into all project expenses and budgets
- Easy to use resource planning and scheduling
- Mobile time & expense entry and approval
- Innovative subcontractor management

Get real time information to project managers on any device to better manage costs, budgets, scope, risk and the entire project team, including subcontractors.
Powerful Business Intelligence

Today’s CFO has more direct involvement with project success and business development, not just a company’s financials. Top Executives are challenged with reviewing copious amounts of financial and operational data with very little time. With inquiries from the board, CEOs or shareholders, CFOs are constantly providing updates on profit and loss, labor utilization, Days Sales Outstanding (DSO) trends, revenue and project performance.

The modern contractor is able to harness big data with speed, agility, accuracy and trust to make strategic business decisions with confidence. Costpoint provides the best data of any project-based ERP, with detailed transactions at all levels of your work breakdown structure. Executives get true insight into company performance to better understand their business in new ways.

Costpoint Transforms Data Into Information by Providing

- **Embedded Reports**
- **Ad-Hoc Reporting**
- **Analytics**
- **Dashboards**

Easily monitor and support financial performance by leveraging the world’s best information for government contractors for more predictable results.
Digitally Threaded Manufacturing

The manufacturing of a complex product, like an aircraft or satellite, requires a continuous stream of engineering changes directed at work in process. Without being able to trace these revisions and their affects on project costs, Aerospace and Defense contractors can’t control quality and deliver on time.

Production managers require real-time visibility of the day-to-day operations on their production floors. You can’t prevent problems or delays, nor can you quickly solve them, by maintaining spreadsheets and reporting operational details after the fact.

Similarly, it’s difficult to monitor labor costs and create time utilization reports working only from shop floor employees’ manual transactions. If managers must manually ensure their production workers are performing tasks as planned, that can have a negative impact on product cost, quality, and timely delivery.

Modern defense manufacturing needs less paper, better traceability and more integration with an ERP designed for engineered to order projects. Costpoint provides clear information contractors needs when executing the most critical manufacturing projects.
Secure, Modern Platform

Costpoint is scalable and available as software as a service (SaaS) that provides unparalleled speed, flexibility, security and agility for advanced performance for the modern contractor.

Hosted in Amazon Web Services, Costpoint is powerful ERP software that yields a level of service and collaboration for any sized business. This best in class solution maximizes end user productivity through industry and role specific functionality. This provides the business with a much faster time to value than generic ERP solutions where customization or partner solutions are required to achieve the same capabilities.

Key Benefits Include:

- A highly available, highly scalable environment
- Two factor authentication and a continual focus on security and data privacy
- Database tuning, patching, OS hardening, application maintenance, application upgrades
- Extensibility supporting existing applications customization, custom reports, interfaces
- Workflows for process automation
- 99.98% Uptime
- A fully mobile responsive design for any mobile device
- Integrated corporate, project, and client accounting and reporting
- Robust monitoring and proactive threat management
- A robust web service architecture enables a digital ERP ecosystem
- Business continuity – Local and 250+ mile disaster recovery (nightly, weekly, and monthly backups)

Deltek’s Costpoint solution is experiencing exponential growth and powering many of the world’s most recognizable government contractors.
An Invaluable Partnership

Deltek partners with the world’s leading global professional services firms. Our clients range from small to mid to large in size, across all geographies with millions of users using our ERP via Amazon Web Services. Due to our deep client, technical and industry knowledge we understand that every company has their own starting point and must define for themselves their most ambitious destination.

Our aim is to help define the direction in a measurable equation and create alignment around the right path forward for you. The very act of monitoring and measuring benefits can yield enormous results.

We do this by:

• Working alongside our clients to identify their business objectives and realization goals
• Identifying business outcomes and strategic, tangible benefits as well as capturing intangible benefits with a robust business case process
• Using quantifiable analytics such as TCO, ROI, and a clear set of margin improvement KPI’s aligned to a client’s priorities, ensuring these models complement rather than compete
• Narrowing the field of vision to bring discipline and direction, and importantly alignment amongst stakeholders
• Creating the right stepping-stones to help make immediate digital progress while moving along the path to long-term digital transformation

Deltek clients yield revenue payoffs, enhanced technical agility and are prepared for the future with a business that builds towards a cohesive digital whole.
Deltek.

Become a modern contractor by digitally transforming your business with Deltek Costpoint

DELTEK.COM/COSTPOINT »