Customer Story

**Caunton Engineering**

**Deltek PIM drives improved data integrity for major UK steelwork contractor**

Caunton Engineering has over 40 years’ experience in the construction industry and is a pioneer of progressive technologies, having led the way in 3D modelling, ‘just in time’ production and CAD. Poor departmental visibility and disconnected business activity had led Caunton to invest in Deltek PIM and now enjoys streamlined processes, quick data access, ensuring decisions are made based on up-to-date, quality information. Caunton was Deltek PIM’s first client and has been using the system for seventeen years, developing its own functionality and influencing many aspects of the core product.

**Company:** Caunton Engineering  •  **Headquarters:** Nottingham, England  
**Industry:** Engineering & Construction  
**Products & Services:** Structural Steel  
**Employees:** 250

[www.caunton.co.uk](http://www.caunton.co.uk)
Caunton Engineering

Challenges

• Back in 2000, Caunton recognised the need to focus on new technology as online business tools and applications began to emerge. The importance of improving the integrity of business data was clear.
• The firm was keen to eliminate hardcopy project folders and implement standardised project naming to remove confusion and error.
• Lack of consistent communication was a problem with departments operating in data silos, making it difficult to get a ‘joined up’ view of business activity.

Solution

• When Caunton began its search for a solution, there were mainly project extranets and drawing repositories available, which only focused on improving one area of business activity.
• On discovering Deltek Project Information Management, with its integrated approach to all information via a web-based interface, Caunton knew it had found a solution with much more potential.
• The intuitive nature of Deltek Project Information Management was seen as a key benefit, and the decision was made to invest in the product.

Benefits

• Caunton now has comprehensive data integrity with up-to-date project and business-related data, accessible to all employees via a web-based interface.
• Deltek PIM provides users with a single interface, reducing training needs and streamlining business processes.
• External partner access with extranet login details, allows access to specified information when required, increasing process efficiency.
• Risk mitigation is ensured with every email captured and guaranteed evidence of all information transmitted to and from the business.

“Caunton saw that Deltek Project Information Management had great potential, through its integrated approach to all areas of an organisation via a web-based interface.”

Robert Berry, Joint Managing Director, Caunton Engineering