Customer Case Study

National Grid

International electricity and gas company gains consistency and performance insight with Deltek Cobra

For National Grid, consistency of process—and compliance with those processes—is critical to the core of its business operations. At any one time the company was running numerous programs, consisting of multiple projects, and getting different answers. This posed a significant challenge as project teams endeavored to work together to deliver and improve systems, efficiency and information.

In an effort to improve its business and project management methods, National Grid implemented Earned Value Management (EVM) to measure and track project performance and progress. Selecting Deltek Cobra was as easy decision based on Cobra’s reputation as the leading performance management tool as well as its flexibility and ease of implementation.
National Grid

Challenges
After undergoing a complete reorganization to improve their project management processes, National Grid implemented EVM to measure and track project performance. The company recognized the many benefits of EVM including accurate forecasts, improved scope definition and increased project predictability. However, implementing the system meant onboarding the entire team to the process and making certain they chose a tool that would help make EVM a reality.

Solution
With a critical business need for an EVM system, the team chose Cobra both for the product flexibility and agility of the Deltek team. This allowed for a Cobra implementation that lasted just eight weeks, making it faster than any software purchased previously at National Grid. This quick turnaround is a true testament to the importance of implementing EVM at National Grid as well as the benefits Deltek Cobra provides.

Benefits
Since adapting Deltek Cobra, National Grid has seen a range of benefits, from consistency and improved insight to overall maturity of the company. Cobra integrates with the schedule data for a seamless EVM solution and provides complete insight into project performance.

EVM has become a standard across the company and is almost synonymous with the reports from Cobra. The performance monitoring and earned value data from Cobra is now the heart of National Grid’s performance monitoring and forecasting.

“Consistency is our greatest benefit. A process that used to require multiple systems producing multiple answers is now integrated into a single system. We’re able to quickly and easily produce our monthly status and performance update reports and Cobra is the foundation of our monthly performance review meetings.”

Anyta Dooley, Program Manager, National Grid