Customer Story

Architen Landrell

Deltek PIM delivers a 360° view of business operations for international tensile architecture firm

With over 30 years of experience, Architen Landrell is the leading tensile fabric contractor in the UK designing, manufacturing and installing beautifully engineered structures. With more than 6,000 installations worldwide, the company has produced structures for the London 2012 Olympic Games, Channel 4 and the David Beckham Football Academy. Architen Landrell had been suffering from isolated data and disconnected systems across the company. With Deltek PIM, the business now has far better visibility on its operations and performances. This has also improved the tracking of ongoing client relationships.

Company: Architen Landrell • Headquarters: Chepstow, UK
Industry: Construction • Products & Services: Design, installation & maintenance of tensile fabric structures
Employees: 15

www.architen.com
Architen Landrell

Challenges

- Architen Landrell’s filing systems had been organised by individual Project Managers on shared network drives, leading to an inconsistent storage structure, as different individuals added folders as and when required.
- While network drives served individual teams well and each department was relatively well organised, the business as a whole was suffering from the disconnection between departments, processes and the plethora of project documentation and data.

Solution

- A prerequisite for a new IT system was that it should offer a central hub of information, for better visibility of all project related data and documents.
- The company wanted the ability to customise the system and initially looked at SharePoint, however it became apparent that this would involve a lot of development time and would only ever meet 20% of the company’s needs.
- After reviewing various systems, the company found that Deltek Project Information Management could meet its needs with little bespoke development.

Benefits

- Architen Landrell now has improved business visibility, with centralised access to all key corporate and project data.
- Quality is now assured, with access to up-to-date information, enabling faster and more efficient working.
- With Deltek PIM, geographical barriers have been removed. Directors and installation teams can work in an uncompromised way, whether in the UK head office, operating on site or overseas.

“After assessing various systems, Architen Landrell found that Deltek Project Information Management could meet the majority of its needs out of the box as well as providing a platform for future development.”

Amy Wilson, Head of Sales & Marketing, Architen Landrell