Customer Story

Stenger & Co. CPAs

Regional CPA Firm Partners with Deltek + ComputerEase to Drive Business Success for Over 80 Construction Companies

John Stenger of Stenger & Co. is a constant contributor to the construction community and serves approximately 100 contractors at a time. His work over the years has earned him the title of “job cost guru” in the construction community. To be successful, John needed the right tools and, most importantly, the right partner for his clients and his firm. For the last 15 years, Deltek + ComputerEase has been working with Stenger & Co. to provide his clients with advanced construction accounting software and consultation driving business growth for his clients and firm alike.
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**Challenges**
- Clients using generic accounting software (e.g. QuickBooks) to handle construction accounting at scale
- A trusted partner that would go above-and-beyond to support their firm and clients alike
- Lack of insight on the health and profitability of clients’ jobs
- Inability to generate critical construction-focused reports (e.g. WIP reports)
- Hesitation from clients to change how they were tracking jobs

**Solution**
- Stenger & Co. became an official CPA Partner of Deltek + ComputerEase
- Stenger & Co. worked with the Deltek + ComputerEase implementation and training team to convert clients using generic software to the Deltek + ComputerEase solution
- Deltek + ComputerEase provided premier software support to Stenger & Co., their current clients and potential prospects
- Stenger & Co. leveraged the flexible reporting tools and dashboards from Deltek + ComputerEase to view clients’ jobs at a high-level

**Benefits**
- Stenger & Co. enabled business success for over 80 construction companies with Deltek + ComputerEase advanced accounting software
- Clients were now using software that would allow Stenger & Co. to best navigate the complexities of construction accounting
- Stenger & Co. was able to prove out the success of Deltek + ComputerEase and implement to many other clients
- Stenger & Co. and Deltek + ComputerEase built a trusted partnership that would yield positive results for the regional construction industry

“I like Deltek + ComputerEase for its ease of use and ability to job cost effectively. It allows you to see jobs at 10,000 feet or drill down to the details. This gives my clients the ability to focus on their business and not in their business.”

John Stenger, Stenger & Co. CPAs