



## Deltek Costpoint Materials™ Management

### Improving Control with Integrated Information

Being able to plan, track and manage activities in a project-driven environment requires a continuous stream of accurate, up-to-date records. Information concerning costs, capacities and revenues should be equally integrated across projects, accounts and operations to be effective. Unfortunately, many companies struggle to reconcile transaction data between separate accounting, project or resource planning systems. Executives and managers have difficulty getting the information they need to control costs, manage project progress, and adjust plans. The result is less efficiency and reduced competitiveness.

#### **An integrated solution designed to support project manufacturing and project-driven operations**

Project manufacturing organizations need specialized software to plan and cost jobs based on project requirements, and track details of jobs in progress. They need a system that integrates accounting and project management functions to resolve day-to-day capacity and resource planning, procurement, inventory and production issues quickly.

Deltek Costpoint Materials™ provides integrated accounting, project and materials management capabilities to help companies manage every stage of their project lifecycle, from proposal and design to planning, manufacturing and delivery. With Deltek Costpoint Materials, these organizations now have the timely information needed to handle complex procedures and process exceptions from project to project, making better business decisions that continually improve performance. Deltek Costpoint Materials is completely integrated with Deltek Costpoint to deliver an end-to-end solution specifically designed to meet the needs of project manufacturing and other sophisticated project businesses.

#### **The Advantages of Using Deltek Costpoint Materials**

**Automates Project-driven Processes with the Right Information** — With Deltek Costpoint Materials, employees have the information they need to efficiently execute the core business processes so unique in a project manufacturing environment. Now, project managers update capacity plans based on changing resource availability conditions. Accounting managers produce project bills that reflect the actual resources consumed while complying with the terms of the project contract. And, executives view accurate actual versus budgeted project costs or track project revenue projections in real-time. These organizations no longer need to customize existing general purpose applications or manually consolidate information from separate systems using spreadsheets in order to support these processes. Deltek Costpoint Materials ensures that everyone is working from the same information at all times – from proposal to delivery.

**Integrates Project, Account, and Operations Perspectives** — Using Deltek Costpoint Materials, all transactions are captured in a single database. Any transaction such as procurement, customer orders, scheduling, routing, inventory and assets, time reporting, change orders and billing, that requires project tracking can be captured, viewed and controlled from the project, account, or operational

perspective. All three views are tightly integrated, reducing data errors and eliminating the need to reconcile information between accounting and project management processes.

**Increases Profitability and Competitiveness** — Deltek Costpoint Materials provides complete visibility and control of all project activities in detail or rolled-up. This information gives project-driven manufacturers the flexibility to respond to changing business conditions, helping them allocate resources more efficiently, identify opportunities and challenges earlier, and know when to act.

### Key Benefits and Features

**Integrated Support for Project-focused Processes** — Deltek Costpoint Materials' integrated capabilities help facilitate the seamless communication of information between processes and across functions.

- **Financial and Project Accounting** — Deltek Costpoint Materials' general ledger, accounts payable, accounts receivables, fixed assets and multi-currency capabilities brings financial and project accounting processes together to shorten billing cycles, improve planning and forecasting and increase profits.
- **Project Management** — Deltek Costpoint Materials allows organizations to utilize proven methodologies such as Earned Value Management and Project Portfolio Management to more effectively manage both individual project results and overall company performance.
- **Procurement and Materials Management** — Using Deltek Costpoint Materials, project-driven manufacturers can plan, track and manage all purchasing, materials and manufacturing transactions more effectively and have them automatically reflected in financial and project accounting processes.
- **Compliance** — Deltek Costpoint Materials helps organizations meet increasingly demanding compliance requirements. Its built-in templates make it easy for federal contractors to comply with government mandated invoicing and status reporting procedures or other reporting requirements like those outlined by Sarbanes Oxley.

**Highly Configurable, Built-in Functionality** — Deltek Costpoint Materials provides built-in business rules, formulas and templates that are oriented for project environments and easily configured to precisely meet specific requirements.

- **Project-oriented Business Rules** — Deltek Costpoint Materials contains hundreds of required and optional business rules that employees can select and configure based on their company's unique project-driven process requirements.
- **Project Revenue Formulas** — Project managers and executives easily calculate accurate project revenue projections using the pre-defined revenue formulas provided with Deltek Costpoint Materials.
- **Project Billing Formulas** — Accounting managers easily calculate and generate accurate project billings using pre-defined billing formulas and formats.
- **Reporting Templates** — Deltek Costpoint Materials contains hundreds of proven project report templates users can easily configure to meet specific reporting requirements.
- **Unlimited Indirect Cost Pools** — Deltek Costpoint Materials allows organizations to easily maintain

and allocate an unlimited number of inter-related cost pools, facilitating the accurate allocation of indirect costs.

- **Work Breakdown Structures** — Deltek Costpoint Materials' multilevel work breakdown structures allow organizations to define business rules such as labor and non-labor cost charging at any level of the project. This integration ensures that engineering, manufacturing and finance activities for labor and material are automatically reconciled for project and item cost tracking.

**Scalability to Handle Growth** — Organizations with large business units, high transaction volumes or anticipated growth feel confident Deltek Costpoint Materials will meet both its immediate and long-term requirements. Deltek Costpoint Materials is part of a flexible end-to-end solution that allows organizations to add functionality such as time and expense, employee self-service, payroll, human resources/benefits and performance management, as needed over time.

- **Web-enabled** — The web-based architecture in Deltek Costpoint Materials allows organizations to easily push required information out to employees as needed.
- **Multi-company** — Deltek Costpoint Materials' multi-company capability easily accommodates multiple business or operating units by allowing companies to easily replicate business rules and formulas for newly acquired or created divisions or companies.
- **Business Connectors** — Deltek Costpoint Materials provides pre-defined business connectors and Service Oriented Architecture which allow organizations to easily integrate Costpoint information with other systems.

Backed by experienced professional implementation services, Deltek Costpoint Materials' integrated capabilities are helping many project-driven companies dramatically improve the quality and timing of business decisions, avoid project delays, increase efficiencies and keep costs in check.

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