

Deltek University Organizational Change Management Solutions

The Cost-effective Choice for Your Deltek Implementation

Deltek University's Organizational Change Management methodologies are tightly integrated into the implementation plan, delivering a streamlined process that is highly efficient.

Fail to Prepare or Prepare to Succeed

What are the key ingredients of a successful software application implementation?

- Commitment and buy-in from top management and stakeholder communities
- Comprehensive definitions of current processes
- Effective training and communications
- Realistic expectations
- Planning. Planning. Planning.

Failure to adequately prepare for an implementation can significantly impact user adoption, thus negatively affecting a project's success.

Change is Good. Managing Change is Better.

Although analysis and rational considerations drive most organizational attempts at significant change, a method that holistically integrates people, systems, and processes is imperative. Organizational Change Management methodologies that account for comprehensive integration utilize proven strategies that create a climate for change, engage the whole organization, and successfully implement and

sustain a transformation. Our methodologies also include the following key elements: organizational change management, communications, learning and development and workforce development. All components are integrated into a comprehensive approach with the end result of informed and educated users.

Deltek University

For organizations implementing a new Deltek solution, Deltek University can provide a scalable, cost-effective organizational change management solution that delivers higher user adoption. Because our consultants are tightly integrated with the implementation team at every project milestone, management of just one team is needed, freeing you from overseeing external vendors and internal employees, and thus saving you significant effort.

From project initiation to go-live and stabilization, no one understands a Deltek implementation like we do. We'll work with you to craft the right solution for your implementation—large or small—to accommodate your exact needs at a savings that comes with the benefit of an integrated team.

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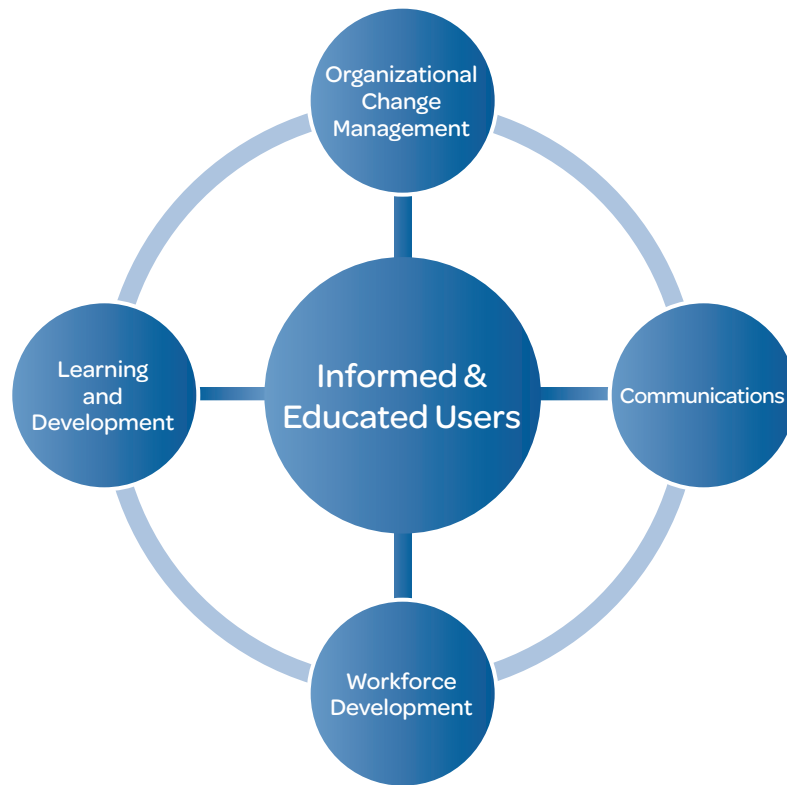
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Organizational Readiness – Includes activities such as: change management, documentation, training, knowledge transfer, communication, readiness assessment, contingency plans, and more.

The Result: A Successful Implementation

With Deltek University's Organizational Change Management approach, your leadership, management, and employees will be well-informed about the project with customized communications throughout the implementation, including the "what's in it for me" messaging. With a greater understanding of what the new system is designed to achieve, expectations of the benefits are realistic, current processes are adequately addressed, and internal resistance to changing the "old" way is mitigated. Deltek University's Organizational Change Management solutions help employees hone their skills and leverage your company's investment in Deltek to take advantage of opportunity, rather than be impacted by it.

For more information, contact Deltek University at 800.456.2009 or visit deltek.com/university.

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