

Customer
Case Study

Arcadis Geraghty Miller International, Ltd.

Upgrade from Deltek Advantage™ to Deltek Vision® gives engineering and consultancy firm more efficient and more accountable way of working

“Our biggest use of Deltek Vision is monitoring projects. We run a large amount of active projects—up to 350 active projects at any given time.”

» Zoe Braven-Giles,
Finance and Marketing
Assistant and Vision
Systems Administrator



The challenge

When Arcadis Geraghty Miller International, Ltd. became a Deltek customer in 1992, the global engineering and consulting firm used Deltek Advantage as a way to monitor projects and automate their project-based accounting processes. By 2006, however, Arcadis had 190 employees in the UK and was ready to make the change from the standard financial program to the more advanced, web-based Deltek Vision solution.

Having used Deltek products for over 10 years, Arcadis knew Deltek Vision would meet their current and future needs for their diverse and numerous projects, said Zoë Braven-Giles, data management assistant and Vision systems administrator for Arcadis.

“We started out with Deltek Advantage, so the natural progression was to follow through and change to Deltek Vision,” she said. “We stayed with Deltek software because it is ideal for the work we do.”

The solution

Arcadis called on kpi-insight consulting, a leading independent Enterprise Services Automation solutions provider, to help them implement the conversion to Vision. The upgrade from Advantage to Vision consisted of project accounting, billing and time and expense management for the firm’s 250 users to Vision’s web-based platform, and allowed Arcadis to benefit from the addition of a purchasing module for future proofing of their project accounting system.

“The conversion process was actually a very easy process for us—kpi took all of our data and converted it for us, and we were up and running within a month,” said Braven-Giles. “Training our employees on the new system was very easy as well. All of our consultants were invited to a session to get the basics on how to use it, and the rest of the training has been done on a one-to-one basis, as needed.”

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The benefits

“Our biggest use of Deltek Vision is monitoring projects,” said Braven-Giles. “We run a large amount of active projects—up to 350 active projects at any given time.”

Vision, Braven-Giles says, provides Arcadis with the accountability they need to keep projects running smoothly. “We’re a project-based company,” she said. “Now that we’re using Vision, we have a really good idea of what’s happening with our projects.

“The reporting side of Vision is a lot more sophisticated than it was in Advantage. Vision is very easy to use, and it does a huge amount more than we wanted or expected it to do,” said Braven-Giles. “Vision project reports give us a really detailed view of how projects are running. We can put allocated spending into the projects so that the projects aren’t going over budgets, and we can enable the project managers to see really clearly how the projects are progressing.”

Because Arcadis also has offices distributed across the UK and elsewhere globally, the firm is benefiting from Vision’s web-based platform. “Now everyone can access it from home, and project managers have more access to the project management side than they did before,” said Braven-Giles. “In turn, we can give more information to them than we could before.”

The conversion has also resulted in huge time savings for Arcadis. According to Braven-Giles, employees at the firm would spend up to 20 hours waiting for Advantage’s huge database to generate revenue reports. Now those same reports only take a few seconds to run. “This has given us much more confidence in the whole revenue process,” she said.

“We also have more stringent policies implemented; we’ve been able to rein in spending and, overall, we now work in a much more controlled environment.”

“Deltek Vision has given us a much more efficient way of working... a more accountable way of working,” said Braven-Giles.

About Arcadis Geraghty Miller International, Ltd .

Overview: Arcadis is a leading, global, engineering and environmental consultancy, specialising in the provision of environmental and geotechnical services for the investigation, remediation and regeneration of Brownfield sites and contaminated land. With client success central to our total business approach, we fulfil project or program needs from concept to completion and beyond. There are 10,000 of us, results-oriented people, continually investing in our skills to maximise value while creating viable solutions that assure your success.

The Deltek Advantage

Arcadis’ upgrade from Deltek Advantage to Deltek Vision gave the firm the accountability they needed to keep a large amount of active projects—up to 350 projects at any given time—running smoothly. Deltek Vision’s sophisticated reporting capabilities and web-based platform also allowed the firm to keep project managers better informed of project status, and in turn, keep projects on schedule and on budget.

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